



**CLINTON CITY COUNCIL
COMMITTEE OF THE WHOLE**

March 8, 2016

CITY HALL COUNCIL CHAMBER

**PLEDGE
ROLL CALL:**

- 1. Additional Proposals for WiFi at Eagle Point Park- Gregg Obren**
- 2. Disposal of the Trolley- Dennis Hart**
- 3. Mayor & Council Member Updates**

From: Kyle VanLoo [<mailto:kvanloo@mediacomcc.com>]

Sent: Wednesday, March 02, 2016 10:30 AM

To: Gregg Obren

Subject: RE: Eagle Point Lodge questions

Gregg,

See answers below in blue. Also I have moved this up to our Area Director, Regional Vice President, local management, and corporate to see what we can do about the construction costs for the build. Hopefully we can come up with a solution that will fit all of our needs. As of now it's a waiting game to see what we can come up with, we all have been working on this since you emailed me this morning.

Kyle VanLoo

Local Account Executive

Eastern Iowa / Western Illinois

Kyle

I met with the City Council last night and they have some questions/requests before they enter into an agreement, specifically about the 'coax' option:

1. Can we lower the monthly service cost by lowering the download/upload speed so we do not have a 'Cadillac' or a 'Lexus' but could upgrade to that in the future? They would like to get the monthly cost into the \$200 per month range. Having a high download/upload speed, at least for the immediate future is not an issue, but could be needed to be increased as more and more companies and businesses use this new facility – Yes, our next lower speed is a 50Mbps download/5Mbps, which is \$199.95/month, if you wanted to add a phone line the cost would be \$218.95/month and you can always upgrade in the future.
2. As part of this question, does the install cost increase if the per month cost decreases? Or does a data allowance enter into the agreement? – The installation costs are going to go up, however I am working with the Regional Vice president, Area Director, Local Management, and Corporate to see if we can lower any construction costs what for the build of coax to the facility. Data is always going to be unlimited with a business no matter what internet speed you take.
3. What is the term of an agreement we need to sign-off on to get in the \$200 per month range? Are there 3, 4 or 5 year options? There are 3 and 5 year contracts.
4. You mentioned once that fiber optic cable cannot support telephone signal. Just checking that this is, in fact, the case. In relation to this issue is that we are leaning toward the fact that telephone service would be a better solution for the burglar and fire arms systems that will be installed in our application and combining the wi-fi and telephone signals may be the best in the long run. That is correct, fiber optics alone do not support phones, however if we build coax to the building we can bring a phone line in.
5. Are there any other options that would be available with either fiber optic or coax that have not been presented yet? – Cory and I so far have given you the options as of now. More to come once I speak to everyone to see if we can get lower costs for the construction build.
6. What is the availability of adding 'hot spots' in the future around in the entire park using the coax vs the fiber optic. If yes, how could this be accomplished – The availability of adding hot spots can be handled in many different ways. We could extend our coax cable plant and add extra modems with WIFI routers, or you could add repeaters around the park with the signal that we put in the lodge. With fiber optics you could do the exact same thing, but with an extremely higher costs per month.
7. And then as a side note, would Mediacom consider a donation to the Rotary Club for this project. I have no authority to ask as I am not a Rotarian, but if the company would consider getting information, Dee Willoughby is the chairperson of the fundraising committee. He is at Fulton Corp 815.589.3211 – Again I went up the ladder for this project to see what we could do for costs and I have already forwarded this email off to the correct personnel, just waiting for some answers.

In the big picture, the City budget is extremely tight and from an administrative point-of-view, we need to consider as much as we can before committing to a more than 1 year agreement. Hence all the questions.

Thanks for working with me on this

Gregg



Fleet & Transit

To: Honorable Mayor and City Council Members

From: Dennis Hart, Director of Fleet & Transit

Date: March 4, 2016

Re: Trolley

Recently I had a local businessman express some interest in the Trolley. I had informed him of the request for proposal (RFP) process that we had done last year. I also informed him, that we could not just take an offer from him alone. The Trolley would be offered for sale to all local interested parties. He stated that he wanted me to find how he can make a proposal on it.

Since we now have this interested local businessman, should we try again putting the RFP back out one more time? If we do not receive any proposals this time, we could proceed declaring surplus it and sell on the internet market.

I need some direction from the City Council on how you want me to proceed on the Trolley. Thank you.